

LE VAN THIEN

FULLSTACK WEB DEVELOPER, PYTHON AUTOMATION, AI EVALUATION & REMOTE OPERATIONS SPECIALIST

- **Date of Birth:** August 4, 1998
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- **GitHub:** github.com/levanthien745-eng
- **Freelancer Profile:** freelancer.com/u/levanthien98
- **Work Mode:** 100% Remote Worldwide (Flexible UTC+7)
- **Location:** Pleiku / Ia Grai, Gia Lai Province, Vietnam — Immediate Availability for Contract & Project Roles

FULLSTACK & PYTHON
Python, TypeScript, React, Node.js, FastAPI, PHP, PostgreSQL, Docker

AI RLHF & QA TESTING
Bilingual VN–EN AI Code/Text Evaluation, Playwright QA & Data Pipelines

8+ YRS CRM & OPS
Multi-office Sales Ops, Client Success, KPI Analytics & B2B Negotiation

4-STEP QA VERIFIED
Every code module, dataset & document passes strict pre-delivery checks

01 EXECUTIVE SUMMARY

‣ **Profile Overview:** Results-driven **Fullstack Web Developer, Python Data/Workflow Automation Engineer, Bilingual (Vietnamese–English) AI Evaluator, and Remote Client Operations Specialist**. Uniquely combines hands-on software engineering (REST/Webhook integrations, ETL scraping & SQLite/PostgreSQL pipelines, responsive React/WordPress web apps, Docker cloud deployment) with **8+ years of real-world business operations, CRM funnel management, and VIP client retention leadership**.

‣ **Remote Delivery Standard:** Self-managed 100% remote contractor equipped with dedicated high-speed workstation, clear asynchronous/live written English communication, and a mandatory **4-stage verification workflow** (syntax, runtime execution, business-rule accuracy, and security/formatting) prior to every handover.

02 SELECTED TECHNICAL, AUTOMATION & DIGITAL PORTFOLIO (VERIFIED DELIVERABLES)

1. Odoo 17 – WhatsApp Cloud API Webhook Sync Module

Python • Odoo ORM • Meta Graph API v20.0 • HMAC-SHA256

Engineered automated outbound WhatsApp invoice notifications upon ERP posting plus a secure webhook controller verifying X-Hub-Signature-256 headers for real-time delivery tracking.

2. AWS Production Docker Stack & Zero-Trust DB Backup

Docker Compose • Node.js • PostgreSQL 16 • AWS SES • GPG

Built health-checked production containers with TLS email delivery and a 5-stage network-isolated PostgreSQL backup runbook featuring GPG recipient encryption and secure file shredding.

3. Sales, CRM & Multi-Tier Affiliate Management Portal

JavaScript ES6+ SPA • Responsive CSS3 • KPI Analytics

Developed an interactive role-based portal for Admin, Sales, and Affiliates featuring product catalog filtering, lead pipeline tracking, automated commission calculation, and KPI dashboards.

4. Bank-Statement-to-Accounting ERP Automation Engine

Python 3.13 • OpenPyXL • Configurable JSON Rules • UTF-8 CSV

Automated parsing of multi-bank Excel statements, mapping transaction descriptions to accounting codes via customizable JSON rules and exporting clean ERP-ready batch files.

5. High-Volume Sports Archive Scraper & SQLite FTS5 Engine

Python • Structured ETL • SQLite3 • Full-Text Search (FTS5)

Architected a normalized relational schema and FTS5 commentary search index capable of ingesting and querying tens of thousands of granular event records in milliseconds.

6. AI Vertical Video Subtitle Pipeline & B2B Technical SEO

Python • Whisper • FFmpeg (.ASS/.SRT) • JSON-LD Schema

Created a one-pass 1080x1920 safe-zone karaoke caption generator for YouTube Shorts alongside technical B2B export SEO architectures with structured JSON-LD Product schemas.

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03 PROFESSIONAL EXPERIENCE & LEADERSHIP HISTORY

PERIOD & ORGANIZATION	ROLE, RESPONSIBILITIES & MEASURABLE IMPACT
2024 – Present **INDEPENDENT REMOTE ENGINEER & SPECIALIST** Global & Vietnam Platforms (Freelancer.com, Mindrift, vLance — ID Verified)	**FULLSTACK DEVELOPER, PYTHON AUTOMATION, AI EVALUATOR & TECHNICAL SEO** • **Web & Backend Engineering:** Deliver responsive B2B/e-commerce web applications, secure digital-download storefronts (PHP/Node/Python HMAC signed URLs), REST API integrations, and automated QA test suites. • **Data Mining, Spreadsheet & Workflow Automation:** Build reliable Python ETL scrapers, PDF/OCR-to-Excel converters, and automated CRM/accounting reconciliation tools for remote clients. • **AI Evaluation (RLHF) & B2B Content Systems:** Perform bilingual (Vietnamese–English) AI response quality rating, code generation review, fact-checking, and search-intent-driven B2B SaaS/export technical writing.
2023 – 2025 **TOP TV HOSPITALITY & SERVICE GROUP** Commercial Operations & VIP Client Management	**BUSINESS OPERATIONS & CLIENT RELATIONSHIP MANAGER** • **VIP Client Retention & Booking Pipeline:** Maintained structured CRM profiles for high-value corporate accounts, driving repeat bookings, proactive follow-ups, and rapid complaint resolution. • **POS Inventory & Daily Financial Reconciliation:** Audited daily SKU inventory, consignment tracking, and POS revenue ledgers across shifts with zero accounting discrepancies.
2021 – 2023 **SECURITIES & FOREX ADVISORY DIVISION** Direct Operations Across 02 Branch Offices	**OPERATIONS & CRM SALES MANAGER (02 OFFICES)** • **Multi-Office KPI & Team Coordination:** Recruited, trained, and supervised advisory & telesales teams across two branch offices; broke down monthly revenue targets into tracked daily/weekly KPI dashboards. • **CRM Funnel Architecture & Conversion Scripts:** Segmented thousands of Hot/Warm/Cold leads in CRM spreadsheets, authored standardized consultation & objection-handling playbooks, and grew referral pipelines.
2019 – 2020 **BUDWEISER (AB InBev)** Multinational FMCG Corporation	**SALES TEAM LEADER — ON-PREMISE KPI & B2B PARTNER MANAGEMENT** • Managed real-time daily/weekly volume KPIs across key B2B hospitality accounts, negotiated trade activations with venue owners, and led frontline brand teams to exceed regional volume quotas.

04 CORE TECHNICAL & OPERATIONAL COMPETENCIES

Software & Web Development — Core Strength

Python 3 (FastAPI, Pandas, OpenPyXL, Playwright), JavaScript/TypeScript, React/Next.js, Node.js, PHP 8, HTML5/CSS3, WordPress, Shopify & REST/Webhook APIs.

Data, Cloud & QA Engineering — Advanced

PostgreSQL, MySQL, SQLite (FTS5), Docker Compose, Linux Bash, Nginx SSL, GPG Security, Automated Web/UI Bug Testing, Structured Bug Reporting & Data Cleaning.

AI Evaluation, SEO & Digital Media — Advanced

RLHF Code & Text Rating (VN/EN), Prompt Engineering, Fact-Checking, Technical SEO (JSON-LD, Silos), B2B SaaS Copywriting, Canva Visuals & AI Subtitle Pipelines.

Remote Client & CRM Operations — 8+ Yrs Proven

CRM Pipeline Management, Excel/Google Sheets Dashboards, Omnichannel Customer Support (Email/Chat/Tickets), SOP Documentation & High-Accountability Remote Execution.

05 EDUCATION, LANGUAGES & VERIFIED REMOTE WORKSPACE

EDUCATION & VERIFICATION

▪ **Huynh Thuc Khang High School (2013 – 2016)**
Formal Secondary Diploma (12/12) — Gia Lai, Vietnam.

▪ **Continuing Technical Training:**
Intensive practical specialization in Fullstack Web Development, Python Automation, SQL Databases, Technical SEO & AI Workflows.

▪ **Identity Verified:** Government National ID verified on **vLance**; Phone/WhatsApp & Social verified on **Freelancer.com**.

LANGUAGES & AVAILABILITY

✓ **Languages:** Vietnamese (Native — C2) | English (Professional Working Proficiency in Technical Reading, Documentation, Async Chat & B2B Writing).

✓ **Availability:** Immediate start | Up to 40+ hrs/week | Flexible overlap with US, EU, AU, and APAC time zones.

✓ **Dedicated Setup:** High-performance Windows workstation + fiber internet backup.